



**MOTOROLA SOLUTIONS**

# CONNECT WITH A CAREER THAT MATTERS

THIS IS MOTOROLA  
SOLUTIONS LIFE



**THIS IS WHY**  
WE WORK HERE

# ADVANCING THE LIFELINE

We're there when everything's on the line.

In extreme moments. When a hurricane lands. When fire breaks out. When the water is knee-deep and rising.

And in everyday moments. When the heat comes on in the dead of winter. When a package arrives just in time for the holiday. When a child doesn't miss the school bus home.

Day in, and day out, governments and businesses around the world rely on effortless and reliable communication.

They call it their lifeline.

At Motorola Solutions, we build that lifeline. With mission-critical services, software, video and analytics backed by secure, time-tested land mobile radio communications. To make certain the right information makes it to the right person at precisely the right moment. So that our customers are always ready, because every moment matters.

We spend thousands of hours working alongside our customers to understand how they use technology – and how the technologies they use work better together. To help businesses operate without interruption. And to safeguard communities, workplaces, and ultimately, each one of us.

We're determined to keep the line unbreakable. To ensure it never goes slack. We're transforming the technology of today with tomorrow in mind.

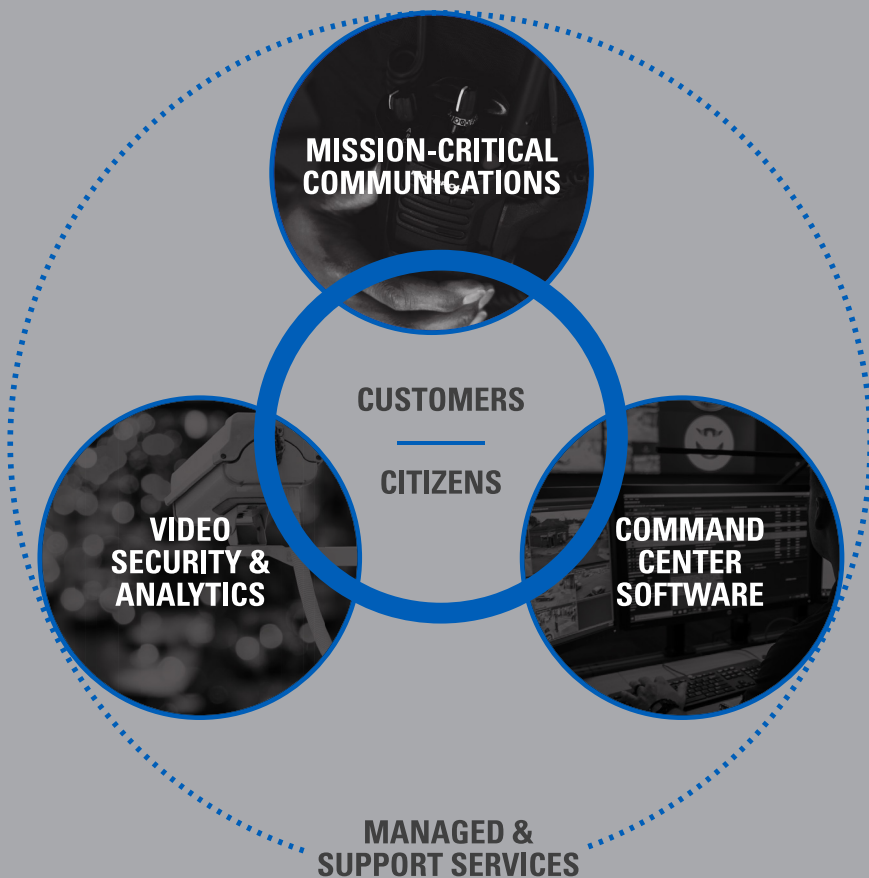
At Motorola Solutions, we'll never stop advancing the lifeline.

# THIS IS

# WHAT WE DO

## MISSION-CRITICAL ECOSYSTEM

Motorola Solutions has created **the first and only mission-critical ecosystem built for Public Safety & Enterprise**. Its four platforms create the lifeline our customers' safety and mission depend on.



**OUR MISSION IS TO NEVER STOP ADVANCING THAT LIFELINE.**

## MISSION-CRITICAL COMMUNICATIONS

We build infrastructure and devices that enable mission-critical communications, so the lifeline is always in reach.

APCO P25  
TETRA  
Digital Mobile Radio  
Professional Radio Standards  
Public Safety LTE Networks  
Purpose-Built Broadband Devices  
Broadband Push-to-X  
LMR/LTE Interoperability

## COMMAND CENTER SOFTWARE

We build software for mission-critical environments and enable the collaborations where every second matters.

Emergency Call Management  
Voice and Computer Aided Dispatch  
Real-Time Intelligence Operations  
Field Response & Reporting  
Records and Evidence Management  
Analysis and Investigations  
Jail and Inmate Management  
Community Engagement

## VIDEO SECURITY & ANALYTICS

We build mission-critical cameras that continuously scan and analyze to bring attention to what is most important.

Video Cameras, Recorders, Encoders  
Network Video Management  
Access Control Solutions  
Unusual Motion Detection  
Appearance Search  
License Plate Recognition  
Ballistic Analysis

## MANAGED & SUPPORT SERVICES

Our services ensure that the systems our users depend on are ready when they need it—from everyday routines to major disasters.

24/7 Network Operations Management  
Cyber Security Monitoring  
Service Continuity  
Risk Management  
Multi-Technology Integration  
Comprehensive Disaster Preparedness  
Outcome-Based Service Levels



**MOTOROLA SOLUTIONS**



THIS IS WHY  
**WHAT WE DO**  
MATTERS

For more than 90 years we've been the global leader in mission critical communications, helping our customers be their best in the moments that matter.

## THE MISSION-CRITICAL ECOSYSTEM FOR PUBLIC SAFETY AND ENTERPRISE

### MISSION-CRITICAL COMMUNICATIONS

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**13K**

private  
networks

**100K**

customers around  
the world

### COMMAND CENTER SOFTWARE

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**100M+**

incidents managed  
through our software

**70%**

of 911 call takers  
rely on our software

### VIDEO SECURITY & ANALYTICS

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**320K**

daily hot list  
alerts

**40%**

of enforcement agencies  
using our video systems

### MANAGED & SUPPORT SERVICES

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**15M**

network events  
monitored daily

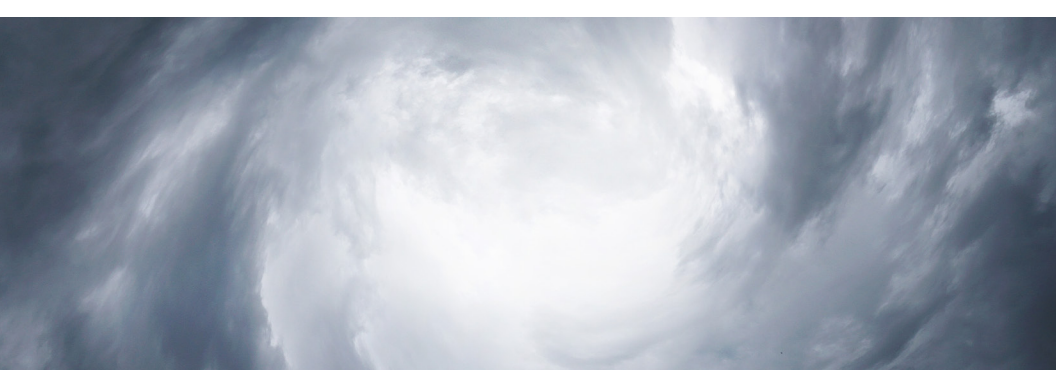
**4M**

users under our  
managed service

OUR ECOSYSTEM IS PROVEN IN SUPPORTING  
OUR CUSTOMERS EVERY DAY



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THIS IS WHY IT MATTERS

# MISSION-CRITICAL COMMUNICATIONS

**IN 2018, WEATHER DISASTER RECOVERY  
EFFORTS REACHED 39 BILLION DOLLARS**

“

*“Hurricane Florence hit us for almost four days, but we were still able to communicate on our radios.”*

*We were put in this job to help the helpless, but there's no way we could have accomplished everything we did if we didn't have the ability to communicate with each other.”*

—  
**Lt. Thomas Tilmon**

Wilmington Police Department, North Carolina

## **HURRICANE FLORENCE**

September 2018,

140 mph | 220 km/h

35.93 inches | 913 mm rain



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THIS IS WHY IT MATTERS

# COMMAND CENTER SOFTWARE

**10,000 LIVES COULD BE SAVED EVERY YEAR  
BY REDUCING 911 RESPONSE TIMES BY  
JUST ONE MINUTE**

“

*“It’s a calm voice. It is me speaking for you, when you can’t. It’s me protecting you, knowing where you are when you don’t. When everything in your head is scrambled and you have no idea what you need. I’m going to figure that out for you.”*

—

**Sam Hall**

9-1-1 Dispatcher

Addison Consolidate Dispatch Center, Illinois



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# VIDEO SECURITY & ANALYTICS

**MORE THAN 226,000 STUDENTS HAVE  
EXPERIENCED GUN VIOLENCE AT  
SCHOOL SINCE COLUMBINE, 1999**

“

*“[Mental health] is an issue where I’ll take every false positive I can get, because if I’m wrong, I at least said hi to a kid.”*

Speaking about using video security and analytics to proactively identify isolated kids at school.

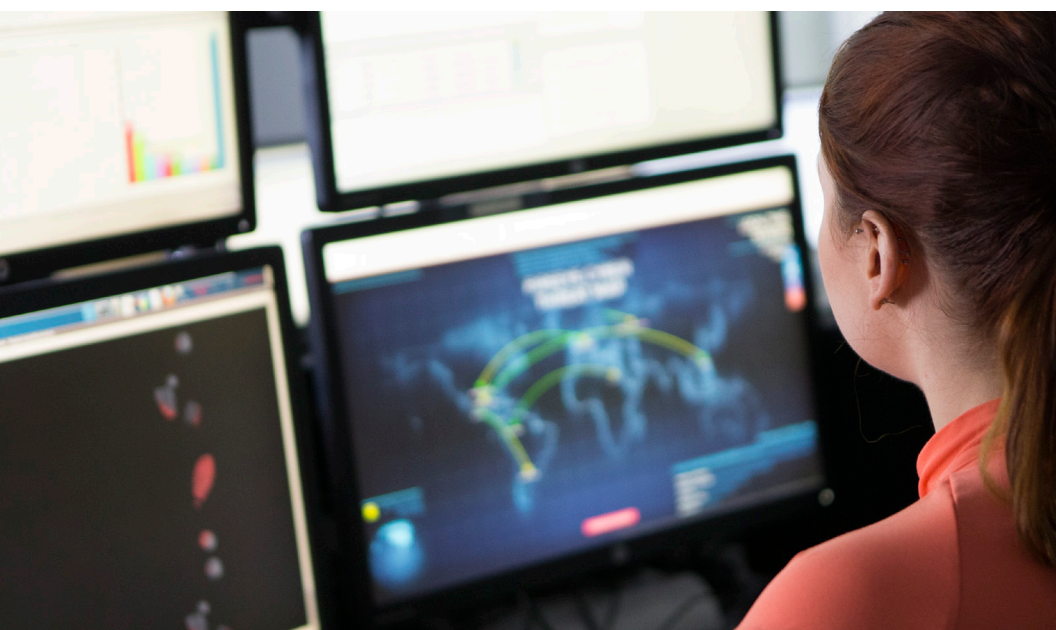
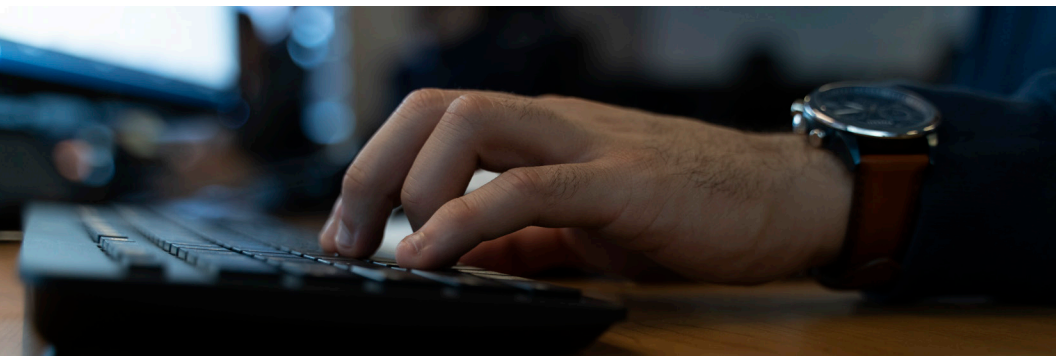
—

**School Resource Officer**

Indianapolis, Indiana



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# MANAGED & SUPPORT SERVICES

**THERE WERE 400 PUBLIC SAFETY CYBER ATTACKS IN THE U.S. IN THE PAST 24 MONTHS, 25% TARGETED 911 CENTERS.**

“

*“Today, it’s no longer adequate to merely have antivirus scanning and a firewall in your facility and think that you’re suitably prepared for cyber attacks.*

*When it comes to network security, we should also be using policy to drive how we prepare for cyber attacks on a day-to-day basis.”*

—

**Ray Hasil**

Director

Mason-Oceana 9-1-1, Michigan



**MOTOROLA SOLUTIONS**

NONE OF THIS IS  
POSSIBLE WITHOUT  
**OUR PEOPLE**





AT MOTOROLA SOLUTIONS WE HAVE A

# PEOPLE FIRST PHILOSOPHY.

Because our people are the **HEROES BEHIND THE HEROES.**

Innovating to make a difference for those who make the biggest difference - first responders, teachers, front-line workers - to name a few.

We believe **THE NEXT BIG IDEA** can come from anyone, anywhere, at any time.

So we challenge you to develop and grow skills that will **KEEP MAKING A DIFFERENCE.**

And **NEVER STOP IMAGINING** new opportunities **FOR OUR 100,000 CUSTOMERS** around the globe.

Connecting these customers with **IDEAS THEY CAN'T LIVE WITHOUT** and have never experienced before.

We are a team of **17,000 PEOPLE**, but we're a close-knit community united to **MAKE A DIFFERENCE** everywhere.



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**WHAT YOU DO  
HERE MATTERS.**



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**"BECAUSE I HAVE  
WALKED IN THEIR  
SHOES, I'M ABLE TO  
USE MY REAL-WORLD  
EXPERIENCE TO DRIVE  
INNOVATIONS THAT  
SUPPORT OFFICERS IN  
THE FIELD TODAY."**

—  
**DJ Seals**

Detective (Ret.)

"IT IS REALLY  
COOL TO DO  
WHAT I LOVE.  
**IT'S MY  
DREAM JOB."**

—  
**Andrea Bell**

Volunteer Program Coordinator



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"I WANTED TO GET INVOLVED IN PROJECTS OUTSIDE OF MY ROLE, **WHILE STAYING SHARP ON WHAT'S HAPPENING AROUND THE COMPANY.** THAT'S WHY I JOINED THE YPG."

— **Liam King**

Product Manager

Young Professionals Group Member

"I FEEL LIKE I AM  
ABLE TO **BRING**  
**MY FULL SELF TO**  
**WORK EVERYDAY**

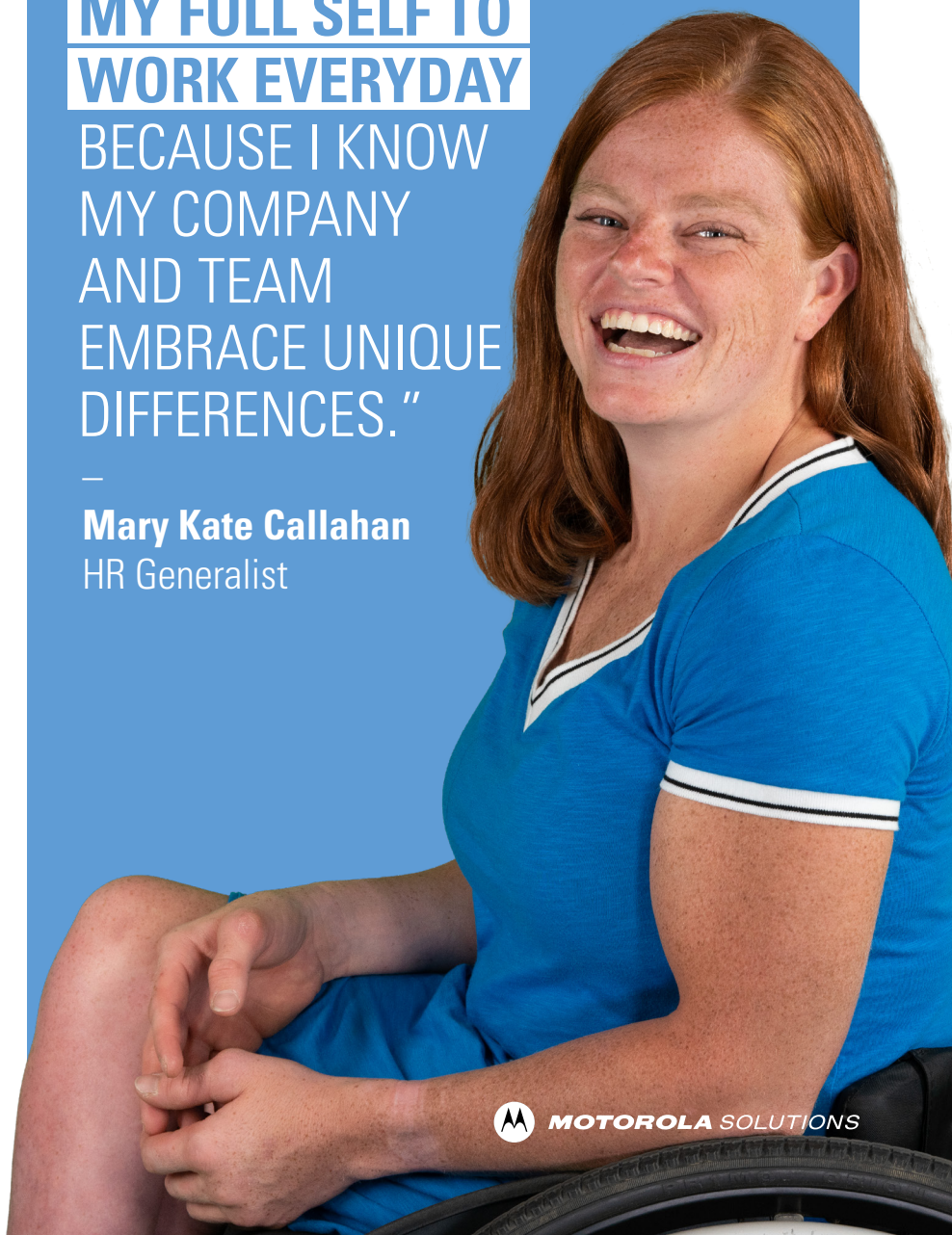
BECAUSE I KNOW  
MY COMPANY  
AND TEAM  
EMBRACE UNIQUE  
DIFFERENCES."

—

**Mary Kate Callahan**  
HR Generalist



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