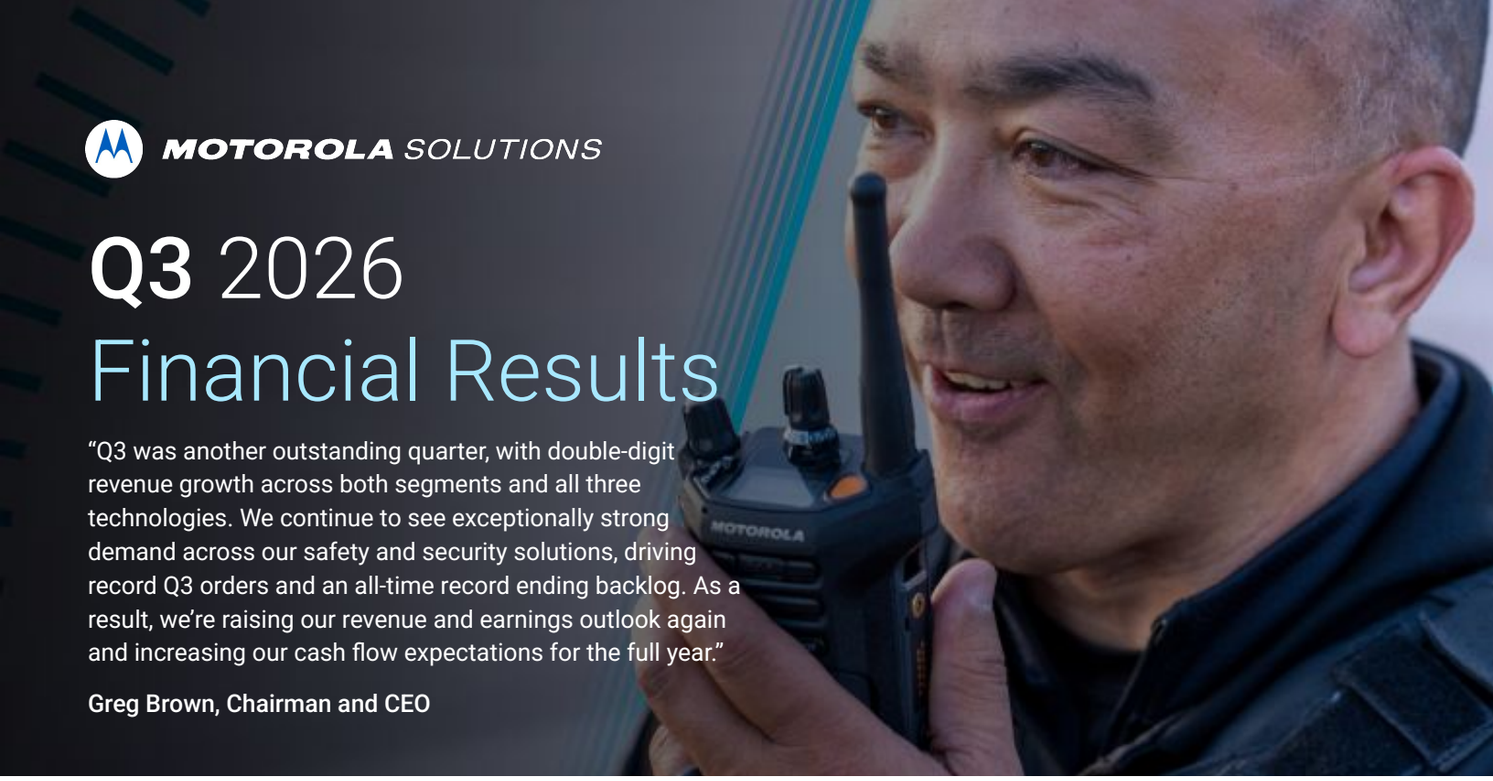


MOTOROLA SOLUTIONS

Q3 2026 Financial Results

"Q3 was another outstanding quarter, with double-digit revenue growth across both segments and all three technologies. We continue to see exceptionally strong demand across our safety and security solutions, driving record Q3 orders and an all-time record ending backlog. As a result, we're raising our revenue and earnings outlook again and increasing our cash flow expectations for the full year."

Greg Brown, Chairman and CEO

Q3 2026

Q3 Overview

Revenue	$3.4B	▲12%			
GAAP EPS	$3.06	(8%)	Non-GAAP[1] EPS	$4.69	▲16%
GAAP Operating Earnings	$777M	▲1%	Non-GAAP[1] Operating Earnings	$1.1B	▲19%

Q3 Segment Revenue

Products & Systems Integration	$2.1B	▲12%
Software & Services	$1.3B	▲13%

Q3 Regional Revenue

North America	$2.3B	▲10%
International	$1B	▲18%

Q3 Technology Revenue

Mission Critical Networks	$2.5B	▲12%	Video Security & Access Control	$594M	▲11%
Command Center	$271M	▲16%			

Q3 Highlights

- Sales of $3.4 billion, up 12% versus a year ago
  - Products and Systems Integration sales up 12%
  - Software and Services sales up 13%
- Record ending backlog of $16.6 billion, up 14% versus a year ago, driven by record Q3 orders
- Acquired D-Fend Solutions, an industry leader in counter-drone technology
- Announced $2 billion increase to the share repurchase authorization

2026 Guidance

We again raised full-year revenue and earnings guidance: The company now expects revenue of approximately $13.05 billion, up from its prior guidance of approximately $12.975 billion, and non-GAAP EPS of between $17.94 and $17.99 per share, up from its prior guidance of between $17.62 and $17.72 per share. In addition, the company is increasing its operating cash flow expectations to $3.05 billion for the full year.

Mission-Critical Networks Wins

Motorola Solutions customers continue to invest in land mobile radio communications, including long-term commitments from the State of Louisiana and the Federal Bureau of Prisons, both deploying next-generation D-Series infrastructure. Simultaneously, the acquisition of D-Fend extends the company's capabilities to airspace protection, neutralizing rogue drone threats to provide comprehensive air-to-ground security without disrupting critical public safety communications.

Percent changes from year-ago quarter.

1 Non-GAAP financial information excludes the after-tax impact of approximately $1.63 per diluted share related to highlighted items, share-based compensation expense and intangible assets amortization expense. Reconciliations of the non-GAAP measures to the most comparable GAAP measures are provided, along with a disclosure on the usefulness of the non-GAAP measures, in our earnings release available on our website at motorolasolutions.com/investors.

We have not quantitatively reconciled our guidance for forward-looking non-GAAP measures to their most comparable GAAP measures because we do not provide specific guidance for the various reconciling items as certain items that impact these measures have not occurred, are out of our control, or cannot be reasonably predicted. Accordingly, a reconciliation to the most comparable GAAP financial measure is not available without unreasonable effort. Please note that the unavailable reconciling items could significantly impact our results.

This document contains "forward-looking statements" within the meaning of applicable federal securities law, including Motorola Solutions' financial outlook for the full-year of 2026. These statements are based on our current expectations as of today (November 4, 2026), and we can give no assurance that the statements discussed will be achieved. For a description of risks and uncertainties that could cause our actual results to differ materially from the statements contained in this document, please refer to our reports on Forms 10-K, 10-Q and 8-K filed with or furnished to the SEC from time to time, which are also available on our website at motorolasolutions.com/investors.

MOTOROLA, MOTOROLA SOLUTIONS and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners.

©2026 Motorola Solutions, Inc. All rights reserved.