## Motorola Solutions, Inc. and Subsidiaries Non-GAAP Adjustments Bridge (In millions)

## Q1 2014

| · ·  | MSI         |  | Products |      | Services |       |
|--|-------------|--|----------|------|----------|-------|
| Net sales  | \$<br>1,228 |  | \$       | 753  | \$       | 475   |
| Operating earnings ("OE")  | \$<br>107   |  | \$       | 39   | \$       | 68    |
| Above-OE non-GAAP adjustments:   |             |  |          |      |          |       |
| Share-based compensation expense   | 29          |  |          | 19   |          | 10    |
| Reorganization of business charges   | 10          |  |          | 6    |          | 4     |
| Intangibles amortization expense   | 1           |  |          | 1    |          | -     |
| Gain on Sale of building and land  | (21)        |  |          | (13) |          | (8)   |
| Total above-OE non-GAAP adjustments  | 19          |  |          | 13   |          | 6     |
| Operating earnings after non-GAAP adjustments                                | \$<br>126   |  | \$       | 52   | \$       | 74    |
| Operating earnings as a percentage of net sales - GAAP                       | 8.7%        |  |          | 5.2% |          | 14.3% |
| Operating earnings as a percentage of net sales - after non-GAAP adjustments | 10.3%       |  |          | 6.9% |          | 15.6% |