

Motorola Solutions, Inc. and Subsidiaries
Non-GAAP Adjustments Bridge
(In millions)

FY 2011

	MSI	Products	Services
Net sales	\$ 5,738	\$ 3,901	\$ 1,837
Operating earnings	\$ 598	\$ 338	\$ 260
Above-OE non-GAAP adjustments:			
Share-based compensation expense	133	87	46
Reorganization of business charges	40	27	13
Intangibles amortization expense	5	5	-
Legal matter	90	61	29
Total above-OE non-GAAP adjustments	268	180	88
Operating earnings after non-GAAP adjustments	\$ 866	\$ 518	\$ 348
Operating earnings as a percentage of net sales - GAAP	10.4%	8.7%	14.2%
Operating earnings as a percentage of net sales - after non-GAAP adjustments	15.1%	13.3%	18.9%