DATE: June 25, 2018

TO: All suppliers

FROM: Global Logistics and Trade Operations

**Country of Origin Compliance**

Valued Supplier:

Motorola Solutions relies on the cooperation of our suppliers to ensure all products, packaging, ASN transmissions and documents comply with the importing government’s Country of Origin laws.

Motorola Solutions expects all suppliers to:

* Understand and comply with Country of Origin regulations,
* Comply with Country of Origin marking requirements for products and packaging
* Indicate correct Country of Origin for each item on international commercial invoices, and
* Indicate correct Country of Origin for each item on the Advanced Shipment Notice (ASN).

Failure to comply with the Country of Origin requirements of the importing government may result in:

* Government fines/penalties
* Delayed cargo at international ports
* Cargo seized by the government or returned to the shipper
* Costs associated with correcting failures (e.g. additional storage, labor, material)

While each supplier is responsible for their own international trade compliance programs, Motorola Solutions maintains the three global specification documents referenced below in order to help suppliers understand our expectations:

* “Determining Non-Preferential Country of Origin” (1213933U04)
* “Country of Origin Invoice Declaration” (1213933U05)
* “Country of Origin Marking” (1213933U06)

We request your cooperation to ensure shipments to Motorola Solutions always comply with all import and customs laws, regulations and administrative determinations of the importing country, in accordance with the standard Motorola Solutions purchase order Terms and Conditions. Please contact your company’s Trade Compliance manager if you have questions regarding your company’s Country of Origin compliance programs. Contact Patricia Yau ([pattiyau@motorolasolutions.com](mailto:pattiyau@motorolasolutions.com)) if you have questions regarding Motorola Solutions’ expectations.

We thank you for your continued support.

Sincerely,

Global Logistics and Trade Operations

Motorola Solutions, Inc.

Attachments:

“Determining Non-Preferential Country of Origin, Issue D” (1213933U04)

“Country of Origin Invoice Declaration, Issue C” (1213933U05)

“Country of Origin Marking, Issue C” (1213933U06)