

“It’s no exaggeration to say that the Zeon Digital system virtually saved the day.”

Interview with Monjon Security Services chief operating officer, Bryan Goudsblom



In the 21st century there is more and more focus on security

Motorola’s Zeon Digital system is a popular choice for many of the security industry’s leading companies.

In the 21st century there is more and more focus on security – of life, limb and assets. Naturally, outstanding communications play a vital role in this rapidly growing sector, with Motorola’s Zeon Digital system a popular choice for many of the industry’s leading companies.

MonJon (Australia Pty Ltd), a private security firm based in Cheltenham, Victoria, has over the past three years, become known for its approach to a high quality style of security. The company’s operations reflect the values of founder, John Moncrieff, who has ensured that everything the company does is infused with excellence; from its uniforms, to its ISO accreditation, and especially in relation to its communications system.

‘It’s no exaggeration to say that the Zeon Digital system virtually saved the day,’ says Bryan Goudsblom, the chief operating officer.

Monjon is the preferred supplier to Citylink and Bryan is discussing the accident in the Burnley Tunnel in March 2007.

“Not only was the Zeon Digital system invaluable, due to our advanced modus operandi, we were able to accomplish the major feat of providing 47 of our personnel there in 60 minutes. This allowed us to secure the premises at very short notice.”

Bryan explains that Monjon’s role was to help manage the circumstances of a major incident by only allowing emergency services personnel and vehicles in or out, during what was a horrendous event. In fact, on the day of the tunnel accident the official telecommunications system was down for maintenance. Fortunately, the Zeon Digital system was operational and able to be used for communicating with emergency services.

Monjon was recognised at the de-briefing of the tunnel incident both for their expertise in handling a very difficult situation and the communications they were able to provide on the day.

“John is very particular that everything we do is ‘best in market’ regarding our approach to customers as well as internally.

“We don’t operate in the pubs and clubs environment; rather we concentrate our efforts on apartments, sites and rather more famously, Ramsay St, the very popular “Neighbours” real life studio,” says Bryan.

Why two way radio?

“In the security game, if you haven’t got first-rate communications, you haven’t got a business.”

Why Zeon Digital?

“The coverage all over Melbourne is great, extending from Torquay to Campbellfield and as far south at the roundabout at Cowes.”





With their 'top-end-of-town' approach, Monjon is responsible for 220 buildings around the city and Docklands, and the reason why the Monjon logo is increasingly being seen at major sites such as the Desalination Plant, Springvale level crossing, where work is being done to put the railway tracks underground, along with the construction site at the Royal Children's Hospital.

Bryan speaks confidently about the role the Zeon Digital system plays in the ongoing success of the business.

"The coverage all over Melbourne is great, extending from Torquay to Campbellfield and as far south at the roundabout at Cowes.

"With 300 personnel and 12 cars on the road on any given night we have to be confident that our communications system is reliable, with all the latest functionality. While we haven't had to use it, knowing the man-down function exists makes us feel more secure."

The emergency feature of the Zeon Digital System allows an organisation to immediately respond to a dangerous or critical situation.

"The fact that we used a Motorola Zeon Digital system was a factor in our winning bid for the desalination plant, once again demonstrating the power of combining quality brands," observes Bryan.