



[In 2017, Motorola Solutions Celebrates the 10th Year Milestone of its MOTOTRBO™ Portfolio Globally with the Launch of Advanced, Industrial-Focused Features](#)

“Motorola Solutions understands that addressing the needs of local customers is about much more than providing communications devices alone,” says Mike O’Connor, Vice President, Radio Channel Sales, Asia Pacific, Motorola Solutions.

“Our approach starts with understanding the specific needs of each customer and ends with providing tailored solutions to help businesses increase their safety and efficiency. This can include a range of services, from enterprise software applications, to after-sales support and collaborating with our large and experienced community of partners and end users,” Mr O’Connor said.

[In China, Motorola Solutions Marks a Decade of Radio Digitisation with Focus on Vertical Industries:](#)

Today, Motorola Solutions’ communications solutions are being deployed all across the country in industries ranging from transport, oil and gas, forestry, hospitality and retail. All these sectors face common challenges, including the need to manage higher operational costs and growing customer expectations.

For the past decade, Motorola Solutions has been regularly investing in R&D and innovation resources to enhance the features of the digital mobile radio portfolio for better collaboration within enterprises and organisations to improve daily operations.

[In Korea, Employee Productivity Soars in Korea with Next-Generation MOTOTRBO Radio Portfolio](#)

“The next-generation MOTOTRBO radio portfolio reflects the features and functionality our customers have been asking for and help them enhance productivity, efficiency and worker safety,” says Mike O’Connor Vice President, Radio Channel Sales, Asia Pacific, Motorola Solutions.

“Features such as man-down alerts and indoor location tracking are crucial for working in hazardous areas,” he continues.

Motorola Solutions is the founding member of the digital mobile radio association (DMRA) and a market leader in the DMR standard.