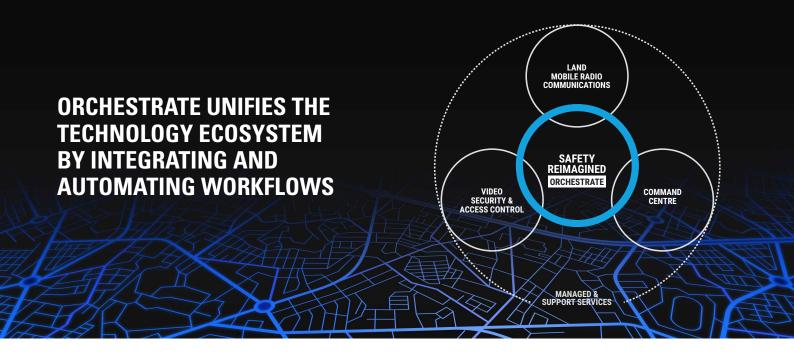


ORCHESTRATE: FREQUENTLY ASKED QUESTIONS

GET ANSWERS TO THE MOST FREQUENTLY ASKED QUESTIONS ABOUT ORCHESTRATE BUSINESS WORKFLOW AUTOMATION





1 | GETTING STARTED

WHAT IS ORCHESTRATE AUTOMATION WORKFLOW?

It's a simple, user-friendly and secure cloud-based interface solution that gives administrators the ability to configure and automate workflows that control their integrated security technology ecosystem.

WHAT DOES ORCHESTRATE HAVE TO OFFER?

This is an affordable, secure cloud-based solution that is ideal for defining security workflows. It combines process and case management capabilities into one workflow solution. The number and complexity of workflows can scale to meet the needs of your operations.

HOW MANY WORKFLOWS CAN I BUILD TO AUTOMATE BUSINESS PROCESSES?

Orchestrate provides workflow creation and connections to entire Safety Reimagined compatible products installed on-premise at customer locations.

WHAT MOTOROLA SOLUTIONS PRODUCTS ARE CURRENTLY SUPPORTED WITH ORCHESTRATE?

Orchestrate currently supports integration with Avigilon Unity, Avigilon Alta, Body-Worn Cameras, MOTOTRBOTM, WAVE PTXTM, and an expanding set of 3rd party sensors.

WHO CAN SELL ORCHESTRATE?

As part of the Safety Reimagined Partner Program, only Safety Reimagined Partners (i.e., those who have reseller agreements for both PCR and Avigilon and have met training requirements) are eligible to sell Orchestrate. Note: If you are not a Safety Reimagined Partner you must receive Channel Account Manager approval and purchase activation services to sell and deploy Orchestrate.

WHO IS CONSIDERED A "USER" IN ORCHESTRATE?

A "user" is anyone with access to the Orchestrate workflow automation tool on cloud service — authorised users. This includes administrators and workflow administrators who have access to the service. Users in your account are tracked on the Admin tab of the portal. Administrators can create rule-based, automated workflows between their technology sleeves to enhance efficiency as well as improve response times, effectiveness and overall safety.

Orchestrate was developed to be intuitive and consumer-friendly with a simple drag-and-drop user interface. This allows a user to simply set up workflows to address their situation and policies. A user is someone who understands the Safety Reimagined environment workflows, the policies and governance of the workflows, and understands the operations of the workflows. Orchestrate's ease of use allows security operators to build and maintain workflows themselves, without requiring IT department support.

HOW IS ORCHESTRATE DIFFERENT FROM COMPETITIVE PRODUCTS?

Orchestrate delivers the power of true integration through the Motorola Solutions' technology ecosystem. Unlike competitors' products, Orchestrate's powerful platform integrates our MOTOTRBO and WAVE PTX technology, the power of Avigilon and Motorola Solutions fixed and body-worn cameras and analytics.

2 OTHER COMMON QUESTIONS

WHAT TECHNOLOGIES DOES ORCHESTRATE INTEGRATION SUPPORT?

Integration currently supports Avigilon Unity, Avigilon Alta, MOTOTRBO and WAVE PTX. Our integration blueprints cover both our foundational and enhancement integrations.

WHERE DO I STORE MY BUSINESS DATA?

Orchestrate operates on a secure-cloud connection and is considered a system of interaction/transactions and not a system of records, so this solution is not generally used for the storage of business data.

IS ORCHESTRATE BUSINESS WORKFLOW AUTOMATION ON CLOUD SECURE?

Yes, the cloud is designed to ensure your data is fully protected. Working around-the-clock, organisations monitor the threat landscape and provide real-time system patches. Highly redundant,

geographically-isolated data centres and network infrastructure provide the availability and resiliency vital to your operations.

WHERE CAN I FIND MORE INFORMATION ABOUT SAFETY REIMAGINED AND ORCHESTRATE SOLUTIONS?

Orchestrate is part of the Safety Reimagined ecosystem. Please feel free to access more information by visiting motorolasolutions.com/safetyreimagined

WILL ORCHESTRATE BE AVAILABLE INTERNATIONALLY?

Orchestrate has launched in North America, Australia / New Zealand, Europe. In addition, internal teams are actively working to access the availability of Orchestrate for other markets. Please contact your Motorola Solutions' representative for further information on these efforts.

COMPARISON TABLE: RADIO ALERT VS. ORCHESTRATE

FEATURES	RADIO ALERT	ORCHESTRATE
Number of Supported Talk Groups for Alarms	1	Up to all Talk Groups in the radio system
Alarm Generated Voice Announcement to Talk Group	Supported to a single Talk Group per Avigilon Unity Video	Not Supported (enabling text-to-speech in target radios is functionally equivalent)
Voice Announcement to WAVE PTX Devices	Supported (through WAVE PTX Radio Gateway)	Not Supported
WAVE PTX Test Alert	Not Supported	Supported
Availability of all Triggers and all Actions for possible workflows in one location	Not Supported	Supported
Drag-and-drop support for creating If This Then That (IFFT) workflow	Not Supported	Supported
Secondary action upon failure of Primary Action	Not Supported	Supported
System Installation	On-premises	Cloud-based
Services Access	No	Anytime, anywhere
Workflow Automation	Single workflow	Multiple workflows with drag-and-drop creation
Alert to Radio	Single talkgroup or single individual only	Multiple individual and talkgroups simultaneously
Voice Communication	Yes	If radios are enabled with text-to-speech
Avigilon Video Security and Analytics Alerts Integration	Yes	Yes
Avigilon Access Control Alerts Integration	Yes	Yes
Automatic Software Update	No	Yes
Technical Support	Online Support Centre	Online Support Centre

Availability is subject to individual country law and regulations. All specifications shown are typical unless otherwise stated and are subject to change without notice

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^{*} Availability of products and solutions may vary by region. Please contact your Motorola Solutions' representative for more information.